P&GA Customer Survey

July 15, 1999



Use of Services

1. Have you used P&GA Services within the past 24 months? Y-326 (64.2%) N-182 (35.8%) T-508 (97%)

2. If No, reasons:

| a. | I do not have a need for P&GA services in my work | 112 | 44.3% |
|----|---|-----|-------|
| b. | I can do it myself | 52 | 20.6% |
| C. | I use alternative services | 4 | 1.6% |
| d. | My dept./div./program does not budget for them | 7 | 2.8% |
| e. | P&GA services are too expensive | 16 | 6.3% |
| f. | P&GA cannot meet my deadlines | 5 | 2.0% |
| g. | P&GA does not offer the products/services I need | 3 | 1.2% |
| h. | P&GA does not produce the quality of work I require | 0 | 0.0% |
| 1. | I was not aware of P&GA services | 25 | 9.9% |
| j. | Other, please specify | 29 | 11.6% |

Total Responding: 192 36.6%



Non-Users/Alternative Services

3. If you use alternative services, what alternatives are you using (type of service and provider/vendor)

Most responses described tools used by individuals such as PC, MS Power Point, digital cameras.

Three external sources were named:

- 1. Stony Brook (1) for rapid slide service
- 2. Kinkos (1) for slides and viewgraphs
- 3. Brilliant Image (1) for slides from Power Point, or re-photographing work.



Non-Users/Needed Services

4. If P&GA does not offer the products/services you need, what additional products/services do you need that we should consider offering?

Fast and inexpensive poster preparation for scientific meetings.

CD ROM from print products, electronic documents or from databases, involves scanning or media conversion, indexing, CD ROM mastering. It appears from item 5g that you do have this service.

If I give a drawing to GA they should be able to give me back a file in any common format I specify, including Microsoft products.

Other responses were NA, not sure, or they have the services needed.



Frequency of Use

| Service | Freq. | Mod. | <u>Seldom</u> | Not Used | <u>Total</u> |
|------------------------------------|----------|-----------|---------------|-----------|--------------|
| Copy Service | 61/17.8% | 135/39.4% | 110/32.1% | 37/10.8% | 343 |
| Offset Printing | 22/6.7% | 63/19.1% | 107/32.4% | 138/41.8% | 330 |
| Photography/Video Prods. | 16/4.7% | 68/20.12% | 102/30.2% | 152/45.0% | 338 |
| Photography/Video Svs. | 15/4.5% | 52/15.6% | 93/27.8% | 174/52.1% | 334 |
| Graphic Design/Illustration | 7/2.1% | 59/17.3% | 107/31.3% | 169/49.4% | 342 |
| Composition/Doc. Svs* | 1/0.3% | 31/9.4% | 65/19.7% | 233/70.6% | 330 |
| Scanning/Imaging Svs.** | 9/2.7% | 17/5.1% | 63/18.8% | 247/73.5% | 336 |

^{*} Less than 1/2 FTE dedicated to this activity



^{**} New service in trial period

Reasons for Low Use of Some Services

12. For services used only seldom or not at all, please indicate reasons for not using the service.

| a. | I do not have a need for P&GA services in my work | 253 | 41.1% |
|----|---|-----|-------|
| b. | I can do it myself | 139 | 22.6% |
| C. | I use alternative services | 25 | 4.1% |
| d. | My dept./div./program does not budget for them | 20 | 3.3% |
| e. | P&GA services are too expensive | 61 | 9.9% |
| f. | P&GA cannot meet my deadlines | 19 | 3.1% |
| g. | P&GA does not offer the products/services I need | 6 | 1.0% |
| h. | P&GA does not produce the quality of work I require | 7 | 1.1% |
| | I was not aware of P&GA services | 40 | 6.5% |
| j. | Other, please specify | 46 | 7.5% |
| | Total Responding: 353 67.4% | | |

Brookhaven Science Associates U.S. Department of Energy



Users/Alternative Services

13. If you use alternative services, what alternatives are you using (type of service and provider/vendor)?

Use of internet instead of flyers, posters, etc.

Office software applications

Staples for quick turnaround and choice of bindings

Digital cameras for documentation

BERA film service

Fast Photo, Selden, PDF to SUNY

Stony Brook

Nassau/Suffolk Blueprinting

Kinkos

Departmental equipment, digital cameras, scanners, color printers (several responses), P&GA used for high quality/professional work.

Not sure, not used.



Familiarity with Services

14. I am familiar with P&GA products and services.

| Strongly Agree | 51 | 14.3% |
|-------------------|-----|-------|
| Agree | 228 | 63.7% |
| Disagree | 68 | 19% |
| Strongly Disagree | 11 | 3.1% |
| Total Responding | 358 | |



Staff Technical Knowledge

36 7%

1.5%

15. P&GA staff are technically knowledgeable.

| Strongly Agree | 124 | 30.7 /0 |
|----------------|-----|---------|
| Agree | 207 | 61.2% |
| | | |

121

Strongly Disagree 2 0.6%

Total Responding 338



Strongly Agree

Disagree

Creativity

16. P&GA staff are creative in meeting my needs.

| Strongly Agree | 94 | 29.8% |
|-------------------|-----|-------|
| Agree | 203 | 64.4% |
| Disagree | 16 | 5.1% |
| Strongly Disagree | 2 | 0.6% |
| Total Responding | 315 | |



Responsiveness

17. P&GA staff are responsive to my needs.

| Strongly Agree | 141 | 43.1% |
|-------------------|-----|-------|
| Agree | 173 | 52.9% |
| Disagree | 11 | 3.4% |
| Strongly Disagree | 2 | 0.6% |
| Total Responding | 327 | |



Handling of Problems

18. P&GA staff handle problems promptly and with courtesy.

| Strongly Agree | 153 | 47.5% |
|-------------------|-----|-------|
| Agree | 161 | 50.0% |
| Disagree | 7 | 2.2% |
| Strongly Disagree | 1 | 0.3% |
| Total Responding | 322 | |



Coordination of Services

19. When my job involves more than one P&GA service group, services are well coordinated.

| Strongly Agree | 63 | 25.0% |
|-------------------|-----|-------|
| Agree | 181 | 71.8% |
| Disagree | 6 | 2.4% |
| Strongly Disagree | 2 | 0.8% |
| Total Responding | 252 | |



Pricing

20. The costs of P&GA services are reasonable.

| Strongly Agree | 13 | 4.6% |
|-------------------|-----|-------|
| Agree | 165 | 58.1% |
| Disagree | 83 | 29.2% |
| Strongly Disagree | 23 | 8.1% |
| Total Responding | 284 | |



Cost Competitiveness

21. The costs of P&GA services are competitive with those of outside providers.

| Strongly Agree | 13 | 5.6% |
|-------------------|-----|-------|
| Agree | 128 | 55.4% |
| Disagree | 73 | 31.6% |
| Strongly Disagree | 17 | 7.4% |
| Total Responding | 231 | |



Turnaround-Time

22. Most of the jobs I bring to P&GA require quick turn-around.

| Strongly Agree | 113 | 35.1% |
|-------------------|-----|-------|
| Agree | 175 | 54.4% |
| Disagree | 32 | 9.9% |
| Strongly Disagree | 2 | 0.6% |

Total Responding 322



Meeting Deadlines

23. P&GA meets my deadlines.

| Strongly Agree | 127 | 39.1% |
|-------------------|-----|-------|
| Agree | 184 | 56.6% |
| Disagree | 13 | 4.0% |
| Strongly Disagree | 1 | 0.3% |
| Total Responding | 325 | |



Quality

24. I am satisfied with the quality of P&GA products and services

| Strongly Agree | 119 | 37.5% |
|-------------------|-----|-------|
| Agree | 188 | 59.3% |
| Disagree | 7 | 2.2% |
| Strongly Disagree | 3 | 1.0% |

317



Total Responding

Accuracy of Estimates

25. Estimates of the cost of jobs is accurate.

| Strongly Agree | 46 | 17.6% |
|-------------------|-----|-------|
| Agree | 203 | 77.5% |
| Disagree | 11 | 4.2% |
| Strongly Disagree | 2 | 0.8% |
| Total Responding | 262 | |



P&GA Technological Capability

26. P&GA is at the industry standard technologically.

| Strongly Agree | 34 | 13.6% |
|-------------------|-----|-------|
| Agree | 177 | 70.8% |
| Disagree | 35 | 14.0% |
| Strongly Disagree | 4 | 1.6% |
| Total Responding | 250 | |



Staffing Level

27. P&GA has the appropriate level of staffing to meet my expectations for turn-around.

| Strongly Agree | 17 | 6.4% |
|-------------------|-----|-------|
| Agree | 189 | 71.1% |
| Disagree | 48 | 18.1% |
| Strongly Disagree | 12 | 4.5% |
| Total Responding | 266 | |



Use of Red Ball

28. I use the pick-up and delivery service (Red Ball) for Copy Service jobs.

| Strongly Agree | 101 | 35.0% |
|-------------------|-----|-------|
| Agree | 120 | 41.5% |
| Disagree | 59 | 20.4% |
| Strongly Disagree | 9 | 3.1% |
| Total Responding | 289 | |



Importance of Red Ball

29. Red Ball pick-up and delivery service is important to me.

| Strongly Agree | 104 | 36.1% |
|-------------------|-----|-------|
| Agree | 104 | 36.1% |
| Disagree | 70 | 24.3% |
| Strongly Disagree | 10 | 3.5% |
| Total Responding | 288 | |



Importance of Night Shift

30. The ability of Copy Service to provide overnight (night shift) service is important to me.

| Strongly Agree | 86 | 30.3% |
|-------------------|-----|-------|
| Agree | 110 | 38.7% |
| Disagree | 80 | 28.2% |
| Strongly Disagree | 8 | 2.8% |
| Total Responding | 284 | |



Planned Future Use of P&GA

31. If products, services and prices remain the same, over the next year I plan to use P&GA services

| More Frequently | 45 | 14.5% | |
|-------------------------------|-----|-------|--|
| With about the Same Frequency | 240 | 77.2% | |
| Less Frequently | 19 | 6.1% | |
| Not at all | 7 | 2.3% | |
| Total Responding | 311 | | |



Users/Needed Services

32. What products and services do you need that are not currently offered by P&GA?

File Output/Printing

Easier access to 1200 dpi printing

Multi-color covers

Better handling of special characters (in ASCII?)

Handling of PC files

Could not handle my document direct, scanned with loss of resolution

Rapid turnaround transparencies (1)

Photo quality graphics printer

Drawing reproduction in-house

DVD mastering service to upload videos and documents into universally readable forms.

Ability to easily and inexpensively reproduce 11x17 format for open spread page from

Pagemaker to GPA print process

Business cards



Users/Needed Services (cont.)

32. What products and services do you need that are not currently offered by P&GA?

Bindery

Get tape bindings in colors

Imaging

Scanning to CD ROM when OCR is not cost-effective Scanning delays - position open DVD mastering service

Copy Service

24 hour service, including color copies
Electronic job transmission to high-end printers
Color copies
Lower cost and improve quality of color copies



Users/Needed Services (cont.)

32. What products and services do you need that are not currently offered by P&GA?

Photography

2x2 slides (rapid turnaround) (4)

Microphotography (1)

Assistance in archiving photos, not taken by P&GA

Photoshop editing of digital photos (taken by dept.?)

Low cost video still capture

Option of film for best resolution and natural gray or color balance

Low cost digital proofs

Web access to the photo archive (3)

Archive photos and all images for downloading (free)

Digital copies of all photos ordered for use on web sites and elsewhere

Digitize existing photos or make them easier, less expensive to retrieve them

Photo quality transparencies

Photo archive by dept./group

Brookhaven Science Associates U.S. Department of Energy



Users/Needed Services (cont.)

32. What products and services do you need that are not currently offered by P&GA?

Graphic Design

Ability to make very large posters (5 ft. x 10 ft.) to cover a display (non-glossy lamination)

Web page assistance (3)

Provide ability to order services electronically by internet or e-mail



How to Improve

33. Please give us your recommendations on how we might improve our services.

Narrative responses too numerous and varied to summarize. All suggestions will be evaluated to determine feasibility and return on investment. Thank you.



Compliments

33. Please give us your recommendations on how we might improve our services. Complimentary responses.

Narrative responses too numerous to summarize. Compliments will be shared with P&GA staff. Thank you.



Demographics

34. How long have you been with the Laboratory?

| Less than one year | 20 | 3.9% |
|-------------------------------|-----|-------|
| 1-3 years | 24 | 4.6% |
| more than 3, less than 5 yrs. | 17 | 3.2% |
| More than 5 years | 456 | 88.2% |

35. Please indicate your job classification.

| Administrative | 108 | 21.0% |
|--------------------------|-----|-------|
| Management | 59 | 11.5% |
| Professional Engineering | 130 | 25.3% |
| Scientific | 104 | 20.2% |
| Secretarial | 50 | 9.8% |
| Technical Exempt | 63 | 12.3% |

